



New England Excess Exchange, Ltd.

We Work Smarter For You

INTRODUCING Ben Jones



After working in the health insurance industry for 12 years, Ben began his Excess & Surplus insurance career with NEEE in 2012 as a Commercial Underwriter.

He soon advanced to the position of Commercial Lines Manager, and is currently studying to earn his AINS designation.

Ben's featured products include:

- Private Flood Program
- Habitational (Dwellings)
- Business & Public Auto
- Artisan Contractors
- Hospitality/Liquor Liability
- Inland Marine

I'm here to help grow your business!

As the Manager of the NEEE, Ltd. Commercial Lines team, your commercial accounts are my priority, and I'm committed to providing superior service. I'll work closely with you to bind and endorse your new and renewal business. Products I often accommodate include:

Private Flood Program

Private Primary and Excess for Residential, Commercial and Condominiums Buildings. See our [Flood Program](#) for more information.

Habitational—Multi Family Dwellings

I have experience with these risks, and consider new purchases, risks with no prior insurance, investors with large schedules of properties, under renovation, building replacement cost, special cause of loss, loss of income and equipment breakdown. I write monoline liability, monoline property and packages.

Business & Public Auto

I have access to a wide range of coverages, and consider many vehicles types:

My top Business Auto classes: Tow Trucks, Contractors, Dump Trucks, Logging, Rentals, Fuel Oil Dealers, Local and Intermediate Truckers

My top Public & Specialty Auto Classes: Taxis, School Buses, Daycare Transport, Limousines, Airport Transportation, Ambulance Services, Law Enforcement Agency Vehicles, Driver Training Autos

Artisan Contractors & General Contractors

I consider most classes, and will write experienced new ventures; up to 50% of work subcontracted (up to 100% for General Contractors); townhouse or residential condo projects up to 10 units; and General Contractors generating \$1M or less in annual gross sales. I offer low minimum premiums.

For a quick quote send me a [Contractors Supplemental Application](#).

Hospitality/Liquor Liability

Let me tap in to your Hospitality accounts. I write an extensive selection of risks for Restaurants, Bars, Taverns, Hotels/Motels, Nightclubs, Social Clubs, Delis, Pizzerias, Caterers, Package Stores and more. I consider Spoilage, Equipment Breakdown, Value Plus Endorsement, Non Owned and Hired Auto, Assault and Battery, Business Income, Wind/Hail Damage, and offer \$1M/\$2M comprehensive GL and liquor liability limits.

Inland Marine

Builders Risks: One shots incl. monthly reporting forms; New construction or renovations; Pro rating for return premium if finished early

Contractors Equipment: Scheduled or automatic acquisition forms; Replacement cost valuation available; Flood and earthquake included; Percentage or flat dollar deductible available

Ben Jones

Commercial Lines Manager

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I look forward to working with you!



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