



New England Excess Exchange, Ltd.

We Work Smarter For You

INTRODUCING **Dan Mercier** CRIS



After graduating from Vermont Technical College in 2008 with a BA in Business Management, Dan began his insurance career at NEEE, Ltd. He earned his CRIS designation in 2009, and is currently working toward earning his CPCU designation.

A valued member of the Commercial Lines team, Dan is very knowledgeable with risks for:


- Artisan Contractors
- Restaurants/Bars/Taverns
- Habitational—Multi Family Dwellings
- Hotels & Motels
- Miscellaneous Commercial Property


Dan Mercier

Sr. Commercial Underwriter

Direct: 802-661-5434

[**dmercier@neee.com**](mailto:dmercier@neee.com)

 [Connect with me on LinkedIn](#)

 [Connect with me on Facebook](#)

Artisan Contractors

I accommodate most Contractor classes, and offer low minimum premiums on Office Contents and Blanket Additional Insureds. In addition, I entertain Contractors Equipment Coverage, Installation Floaters and other competitive advantages. For a quick quote send me a [Contractors Supplemental App](#).

Restaurants/Bars/Taverns

Let me tap into your Restaurant, Bar and Tavern accounts. I'll work closely with you to provide the best quotes, terms and binders for these unique risks, and will consider: replacement cost, mechanical/equipment breakdown, ordinance/law coverage and business interruption insurance. I'm looking for schedules of all sizes, with or without losses.

Admitted Liquor Liability market available in Vermont and New Hampshire. Non-admitted available for other states.

Habitational—Multi Family Dwellings

I have experience with these risks and will work hard to find your client the right coverage at the right price. I consider new purchases, risks with no prior insurance, investors with large schedules of properties, property under renovation, building replacement cost, special cause of loss, loss of income (including loss of rents), equipment breakdown and functional building valuation. I can write monoline liability, monoline property and packages.

Hotels & Motels

Let me put your Hotel and Motel risks to bed. I'll consider up to 100 rooms with no cap on annual receipts, new ventures, up to 2 swimming pools per location and risks with restaurants and /or fitness centers on the premises. Credits are available for risks built within the last 20 years, national franchises and risks with inside room access only with changeable card entry.

Miscellaneous Commercial Property

I have success with risks that have up to \$1M in annual sales, and property less than \$300K with no losses or claims incurred in the past 5 years. I'm very competitive—send me your risks to quote and do a comparison!

I look forward to assisting with your accounts!