



New England Excess Exchange, Ltd.

We Work Smarter For You

INTRODUCING T. Zach Woodford



T. Zach began his insurance career in 2009 with a life and casualty company, and holds licenses in Accident & Health, Life and Property & Casualty.

In 2013 he joined NEEE, Ltd. as a valued member of our Commercial Lines team.

T. Zach's featured products include:


- Artisan Contractors
- Habitational
- Inland Marine
 - Builders Risks
 - Contractors Equipment
- Business & Public Auto
- Fitness Centers

T. Zach Woodford

Commercial Lines Underwriter

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 [Connect with me on Facebook](#)

I look forward to
working with you!

I'm here to help grow your business!

As an underwriter on the NEEE, Ltd. Commercial Lines team, your commercial accounts are my priority, and I'm committed to providing superior service. I'll work closely with you to bind and endorse your new and renewal business. Products I often accommodate include:

Artisan Contractors

I consider most Artisan Contractor classes, and offer low minimum premiums. I will entertain Contractors Equipment Coverage and Installation Floaters. For a quick quote send me a [Contractors Supplemental Application](#).

Habitational—Multi Family Dwellings

I have experience with these risks and will work hard to find your client the right coverage at the right price. I consider new purchases, risks with no prior insurance, investors with large schedules of properties, property under renovation, building replacement cost, special cause of loss, loss of income (including loss of rents), equipment breakdown and functional building valuation. I can write monoline liability, monoline property and packages.

Inland Marine Appetite

Builders Risks

- One shots and monthly reporting forms
- New construction or renovations including existing structures
- Pro rating for return premium if project is finished early

Contractors Equipment

- Scheduled or automatic acquisition forms
- Replacement cost valuation available
- Flood and earthquake included
- Percentage or flat dollar deductible available

Business & Public Auto

I have access to a wide range of coverages, ensuring the most effective insurance program for every risk. I consider many vehicles types—even those with unique coverage needs.

My top Business Auto classes: Tow Trucks, Contractors, Dump Trucks, Logging, Rentals, Fuel Oil Dealers, Local and Intermediate Truckers

My top Public & Specialty Auto Classes: Taxis, School Buses, Daycare Transportation, Limousines, Airport Transportation, Ambulance Services, Law Enforcement Agency Vehicles, Driver Training Autos

Fitness Centers

I'll whip your accounts into shape. Available as mono-line or a package with GL, Professional Liability, Molestation and Abuse. Child sitting services, personal trainers, up to four sports courts, Jacuzzis, hot tubs, saunas and steam rooms are included at no charge. No liability deductible and low minimum premiums round out this strong product.