

New England Excess Exchange, Ltd.

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Umbrella Trucking Questionnaire Supplement

Thank you for submitting the captioned account. Due to the nature of the Insured's operations, we would appreciate it if you would review the questions, check the boxes and fill in the details on the lines provided as appropriate.

Check if yes

Is there a formal Fleet Maintenance Program in place? Is it subcontracted? If so, provide the limits carried by and the length of the relationship with the vendor. Also explain the document retention.

Does the Insured utilize any new technologies such as governors, collision avoidance systems, GPS, etc.? If yes, which ones and what percentage of the fleet utilizes them.

Does the Insured have any incentive / reward programs for safe driving? If yes, please describe the eligibility requirements and provide the number of rewards given in the last 24 months.

Are there formal driver training and / or compliance programs in place? If yes, please explain the driving Programs, enforcement procedures and company guidelines for dealing with non-compliance.

Are logbooks regularly reviewed? If yes, please explain the procedure and interval of review. Explain the non-compliance and / or enforcement procedures for dealing with logbook violations.

Does the insured regularly review MVR'S? *Who are* they reviewed by and how often are they reviewed? What violations trigger disciplinary action? What are the disciplinary actions and how many drivers have been disciplined in the past 24 months?

Are background checks performed prior to hiring new drivers? If yes, please explain the information checked and advise the company official responsible for reviewing the information.

Does the Insured place "How am I driving?" stickers on the trucks? If yes, how many calls has the insured received in the past 24 months as a result of this program? What was the result of the calls?

Additional information:

Does the Insured employ any Owner-Operators?
(if yes, how many?)

What is the financial condition of the Insured?

Are the drivers Union or Non-Union?

What was the driver turnover ratio in the past 24 months?
(If greater than 20%, please explain)

What is the Average age of the units?

Where / how does the Insured recruit the drivers?

What is the Historical Fleet size?

1995	1996	1997	1998	1999
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Thank you in advance for your cooperation! Please do not hesitate to contact our office with any questions or to provide additional information / comments. We look forward to providing you with a quote as soon as possible.

Producer: _____ Agency: _____
Tel: _____ Fax: _____ E-Mail: _____